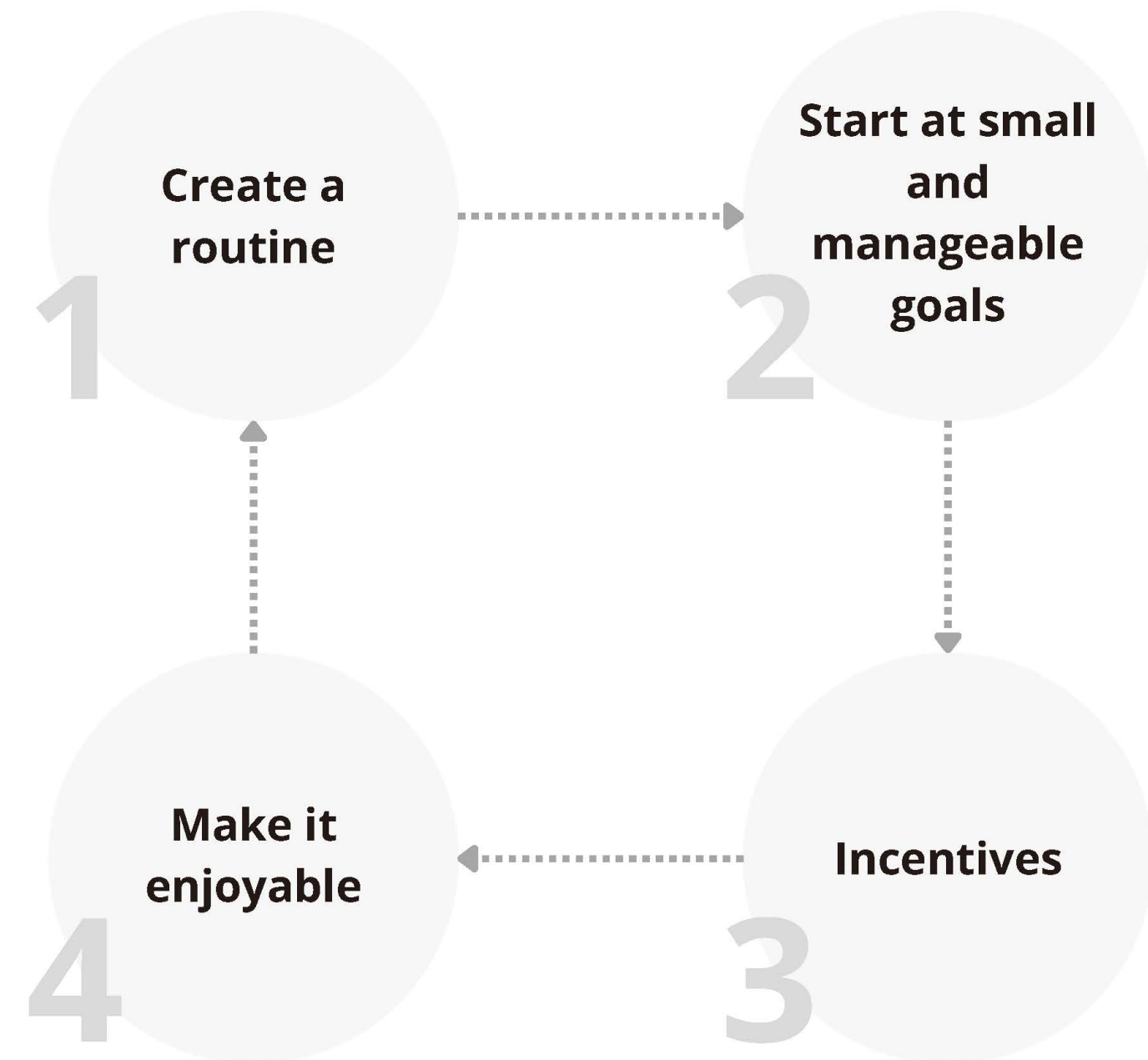


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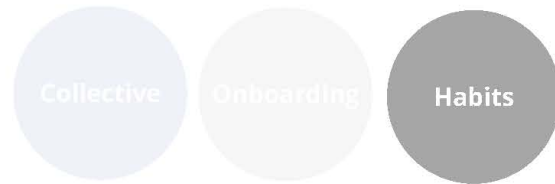


# Desk Research

Habit-building

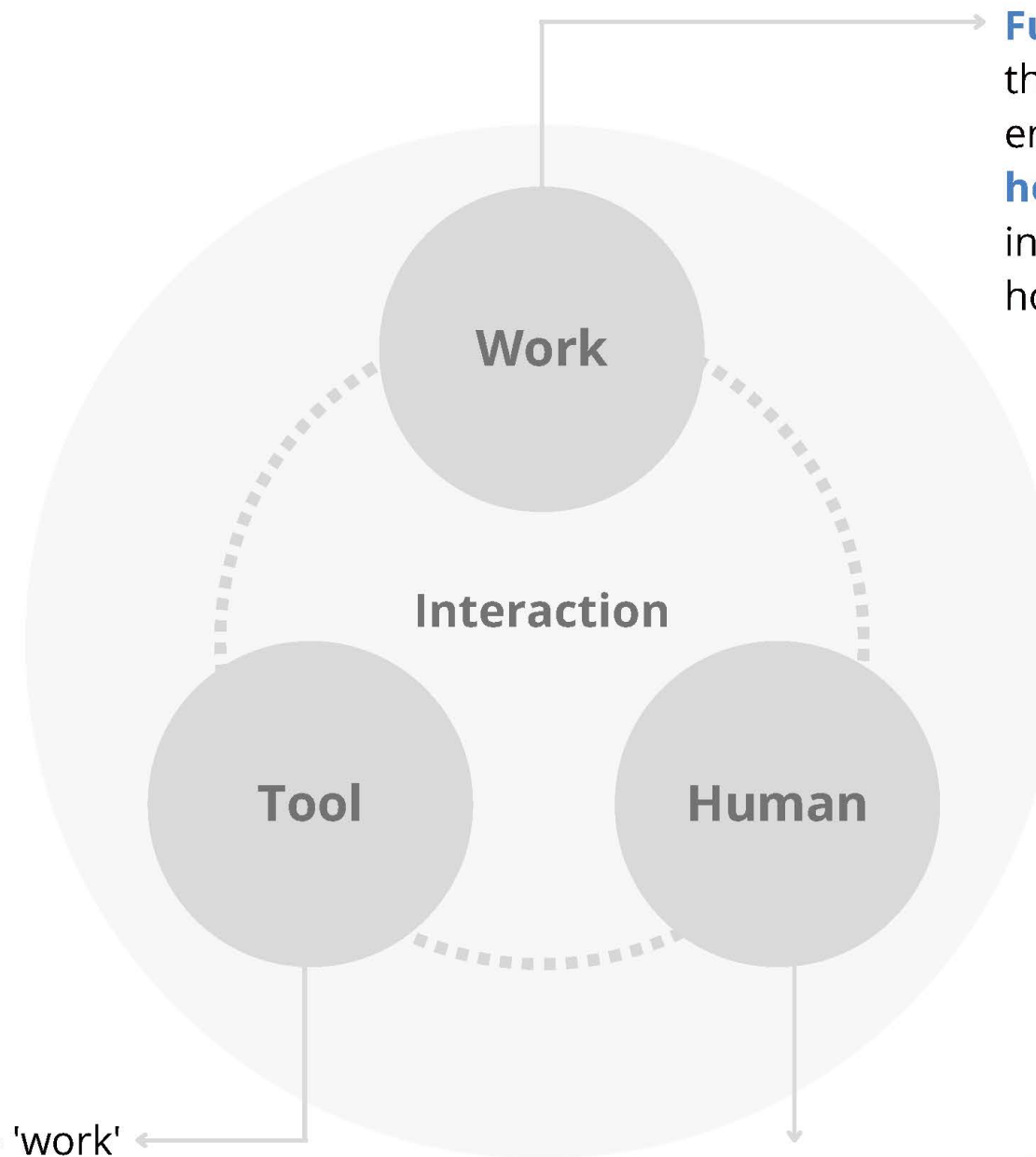


Team:



# Desk Research

Interaction



**Future home:** a multidimensional center that combines living, relaxation, entertainment, and work. The definition of **home** and **human needs** will become more inclusive, and the type of work we do at home will also shift.

**IOT** (multiterminal as tools to 'work' in the home environment), **AI** will work as string to connect terminals.

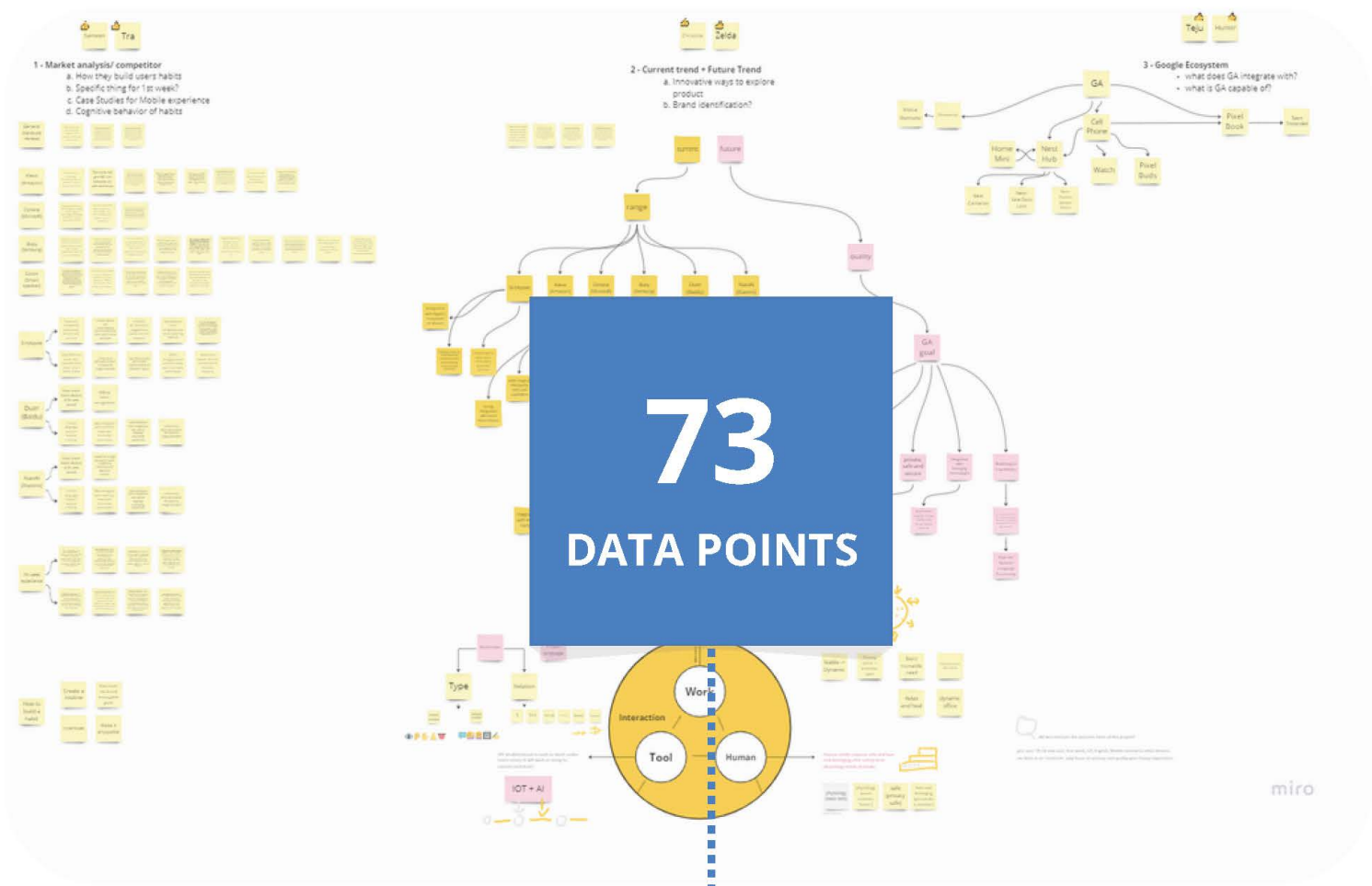
**Human needs** require more after basic physiology needs are satisfied.

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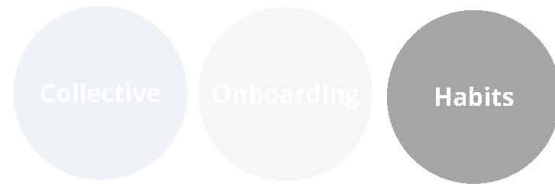


# Desk Research

→ Affinitization



Team:

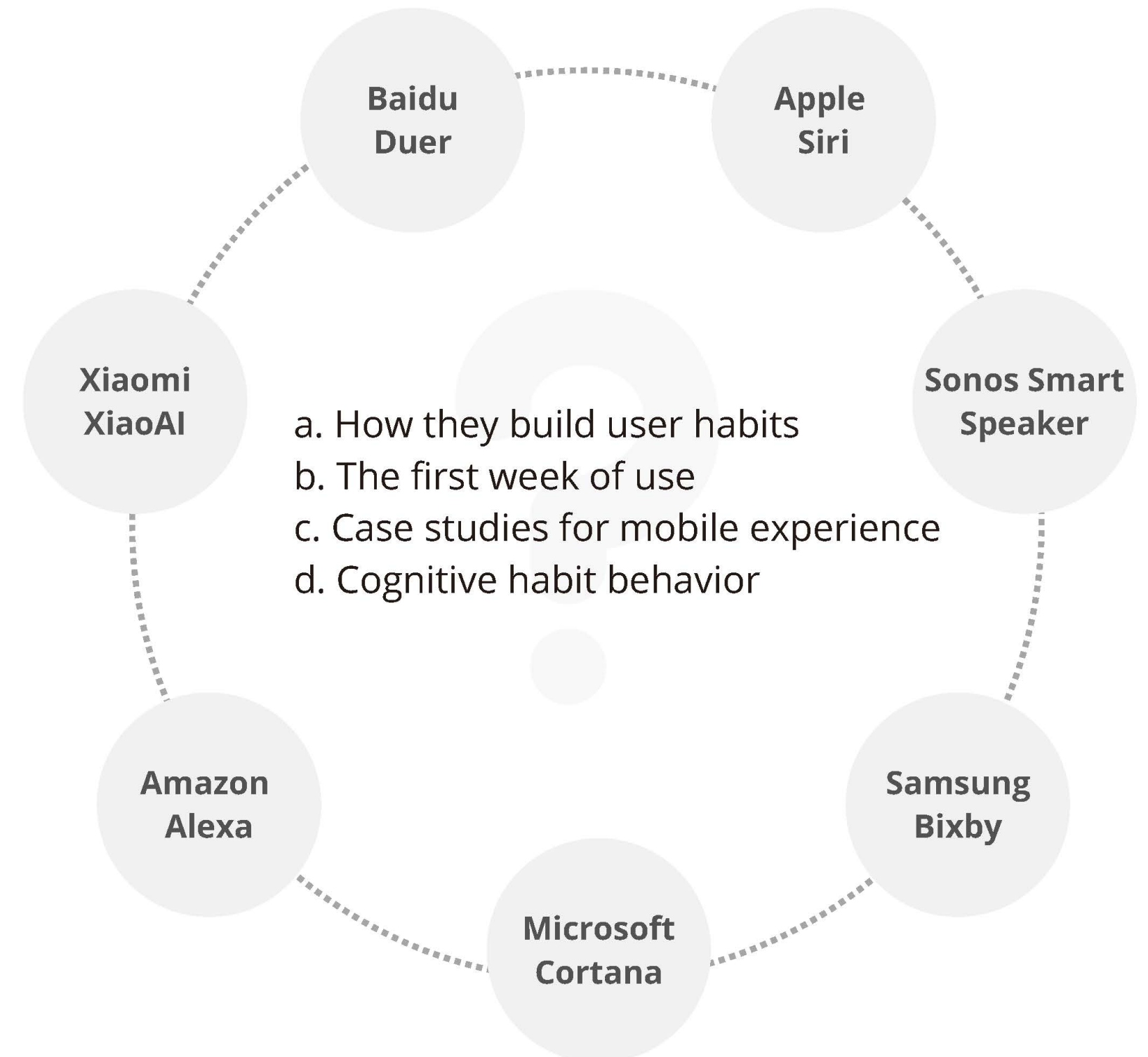


# Desk Research

→ Affinitization

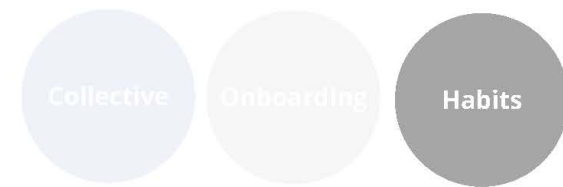
↓  
Market Analysis

## Competitor Analysis





Team:



# Desk Research

Affinitization

## Market Analysis



## Competitor Analysis

Alexa's connection to Amazon offers the most seamless shopping experience.

**Amazon Alexa**

Most available and accessible. It runs on Windows 10, gaming consoles, and smart speakers.

**Microsoft Cortana**

It tends to be better at phone-related tasks (changing settings, optimization).

**Samsung Bixby**

The voice, based on actor Giancarlo Esposito, sounds pleasant, lifelike, and warmer than other assistants.

**Sonos Smart Speaker**

Seamless integration with Apple devices and understands the most languages.

**Apple Siri**

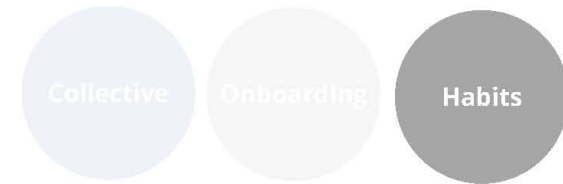
Offers offline voice recognition features and is tailored to Chinese users.

**Baidu Duer**

Offers tailored experiences with greater linguistic or cultural relevance for Chinese users.

**Xiaomi XiaoAI**

Team:



Competitor Pros

# Desk Research

Affinitization

1st Week Experience

## User Onboarding

Siri, XiaoAI, and Duer offer better onboarding experiences for new users, such as clear tutorials or walkthroughs of key features.

## Personalization

Competitors may have better algorithms for understanding and adapting to users' preferences and behaviors from the onset, leading to a more personalized experience.

## Localization

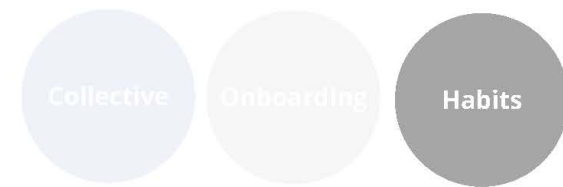
For users in certain regions or language groups, Siri, XiaoAI, and Duer offer more tailored experiences with greater linguistic or cultural relevance.

## Integration with Native Apps

Integration with native apps: If a user is already using an Apple or Xiaomi device, Siri or XiaoAI may have better integration with native apps and services.



Team:



Competitor Cons

# Desk Research

Affinitization

1st Week Experience

## Limited Ecosystem

Siri, XiaoAI, and Duer may not have as extensive an ecosystem of third-party apps and services, which can limit their usefulness for some users.

## Technical Glitches

As with any new product or service, there may be more technical glitches or bugs in the first week of use, which could frustrate users.

## Privacy Concerns

Users who are more concerned with privacy and data protection may be hesitant to switch to a different virtual assistant, especially if it is associated with a particular company.

## Learning Curve

Even if Siri, XiaoAI, and Duer have better onboarding experiences, some users may still find it more difficult to learn new behaviors and commands.